



Lithuanian water-company turns to the cloud to cut costs, improve productivity and drive collaboration

Customer: Vilnius Water
Website: www.vv.lt
Customer Size: 1000 employees
Country: Lithuania
Industry: Water Management
Partner: Blue Bridge
Partner Website: www.bluebridge.lt

Customer Profile

Vilniaus Vandeny's (Vilnius Water) is the largest water supply company in Lithuania. It provides services for approximately 600,000 customers and supplies about 90,000 cubic meters of water each day.

Software and Services

- Microsoft Office 365 E3
 - Lync Online
 - OneDrive
 - Exchange
 - Office 2013

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Vilnius Water the largest water company in Lithuania moves from an on premise Exchange Server to Microsoft Office 365 and in the process gains a raft of benefits from greater collaboration, a wide raft of functionality, improved productivity, lower costs and a platform for flexible mobile working.

Business Needs

Vilniaus Vandeny's (Vilnius Water) is the largest water supply company in Lithuania. It operates water supply and waste water networks in Vilnius, the capital of the country. It provides services for approximately 600,000 customers, about 90,000 cubic meters of water each day, while also collecting and treating a comparable amount of waste water on a daily basis.

- The company's on premise Exchange server was proving costly in terms of support and maintenance
- The on premise server was also reaching capacity limits and was limiting in terms of its collaboration effectiveness
- Vilnius Water wanted to be able to provide third parties involved with

treatment plant renovations with relevant information as well as capture data relating to projects

Solution

Arūnas Cijūnaitis, CIO, Vilnius Water, said: “Unfortunately the on premise Exchange server was becoming a headache from a number of different perspectives. We consulted with our IT partner Blue Bridge and looked at Office 365. It was quite a surprise to discover how much functionality was on offer and at a much lower cost than the on premise platform. We realized that Office 365 as cloud-based platform was not only the way forward in terms of functionality but also TCO.” As a



result the company decided to implement Office 365 for 400 seats.

- Wide swathe of functionality from Office applications to Exchange online, Lync online to One Drive for storing data
- Office 365 aligned with ISO/IEC 27018 the world's first international cloud privacy standard with Microsoft is the first major cloud provider to be independently verified
- Greater collaboration potential and platform for mobility strategy

Benefits

- €9,000 annual data center cost savings based on space, maintenance and support which are no longer required for the cloud-based Office 365 – support is online
- Free version upgrades automatically and online for Office tools such as Word and Excel leading to approximately €2,500 annual savings
- Lync online enabling the company to improve productivity and efficiency between office locations
- Ability to capture video and share it between office locations as learning sessions
- Plans to cut telco company services when contracts end as the services are no longer required thanks to Office 365, leading to even greater cost savings
- OneDrive is being used to store personal data with unlimited capacity
- Ability to share important project-related documents and information with third parties
- Employees able to access data on the move from different mobile device formats improving both productivity and efficiency
- Supported by world-wide expertise and driven by reliable high-performance